



GINSGLOBAL

INDEX FUNDS

GinsGlobal Index Funds is a supplier of index linked investment products, including ETFs, capital guaranteed index funds and regular index mutual funds.

GinsGlobal has pioneered a common-sense investment approach that has challenged the fund management industry by offering customers a transparent and low-cost way to invest in any asset class whether it be stocks, bonds, real estate or alternative (hedge) investments.

Clients seeking above average returns on their savings, without taking unnecessary risks with their money – are attracted to GinsGlobal. The GinsGlobal Index Fund range is designed to give investors broad diversified exposure to multiple markets at a fraction of the cost and with greater diversification – thus reducing any inherent risk levels.

Our index tracking approach uses full replication (not derivatives or synthetics). Typically, we own the full spectrum of companies comprising a given market – often holding upwards of ten times as many shares of a typical active portfolio manager. This provides clients with the most broadly diversified holdings in any asset class.

The continued success of index tracking consistently outperforming the vast majority of global fund managers has helped validate this approach. Not surprisingly index tracking products now account for close to 50% of the world's equity and bond assets under management.

Our index products appeal to both institutional investors (i.e. pension funds, life insurers, family offices, private banks, multi-managers / fund of funds) as well as retail clients.

GINSGLOBAL HAS OFFICES IN

Los Angeles
London
Johannesburg
Mauritius
Milan
Frankfurt
Amsterdam

WHY CHOOSE GINSGLOBAL

Private and institutional investors around the world choose us because....

- ✓ GinsGlobal is **SA's offshore index fund expert** with 20 years of experience.
- ✓ We have over **R9 billion under investment** across our index funds, ETFs and index linked annuities. Our index funds are managed by State Street, the \$3 trillion index fund global leader.
- ✓ Low cost access **to global markets**.
- ✓ **Lowest cost fees** starting from only 0.15% and no transaction fees. No upfront or exit charges. No hidden charges .
- ✓ Our funds are **tax efficient** as they are rollup funds, domiciled in Luxembourg and Mauritius.
- ✓ Automatic dividend and interest reinvestment into funds
- ✓ Funds are **taken offshore** and remain offshore.
- ✓ Simple account opening process
- ✓ **Easy access**. Funds are available directly from GinsGlobal or via institutional platforms including Allan Gray, Momentum, Sanlam Private Wealth, ABSA, Saxo, Swissquote, Credo etc.
- ✓ **Global alliances** and JVs with leading financial groups

OUR MOST POPULAR FUNDS

Global Equity Index Fund attempts to provide investment results that corresponds to the performance of the Morgan Stanley Capital International (MSCI) World Index. The MSCI World Index is a diversified, capitalisation-weighted benchmark consisting of common stocks of companies located in: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States).

US Equity Index Fund attempts to provide investment results that parallel the performance of the MSCI US Index. This Index is far broader and more comprehensive than the S&P 500, as it covers approximately 80% of the entire US stock market capitalization.

European Equity Index Fund attempts to provide investment results that correspond to the performance of the Morgan Stanley Capital International (MSCI) EMU Index. The MSCI Europe Index is a diversified, capitalisation-weighted benchmark consisting of common stocks of companies located in Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Portugal and Spain.

Global Bond Index Fund seeks to provide investment results that parallel the Citigroup World Government Bond Index. The Citigroup World Government Bond Index is a market-weighted index designed to reflect the performance of the international developed-government, fixed-income markets in the following countries: Australia, Canada, Denmark, Euro, Japan, Malaysia, Mexico, Norway, Poland, South Africa, Sweden, Swiss, United Kingdom and the United States.

The Emerging Markets Index Fund seeks to passively track and match, as closely as possible, the performance of the Morgan Stanley Capital Emerging Markets Index with net dividends reinvested. The index is comprised of 23 countries and more than 700 securities.

HAN-GINS Global Tech Megatrend UCITS ETF, is a UCITS compliant Exchange Traded Fund domiciled in Ireland. The fund tracks the Solactive Innovative Technologies Index. The fund seeks to provide exposure to “Industry 4.0” – the companies poised to benefit from the fourth industrial revolution – including those involved in Robotics & Automation, Cloud Computing & Big Data, Cyber Security, Future Cars, Genomics, Social Media, Blockchain and Augmented & Virtual Reality.

HAN-GINS Indxx Healthcare Megatrend Equal Weight UCITS ETF is a UCITS compliant Exchange Traded Fund domiciled in Ireland. WELL tracks the Indxx Advanced Life Sciences & Smart Healthcare Thematic Index (Net Total Return), an index designed to measure the performance of performance of large, mid and small-capitalisation companies primarily listed on an exchange in Developed and Emerging Markets that are involved in the Advanced Life Sciences & Smart Healthcare sector.

HAN-GINS Cloud Technology UCITS ETF, is a UCITS compliant Exchange Traded Fund domiciled in Ireland. The fund tracks the Solactive Cloud Technology Index and seeks to provide exposure to companies active in the field of cloud computing, such as service providers or producers of equipment or software focused on cloud computing.

[Visit our website](#) for more information about our funds.

PARTNERSHIPS

Over almost 20 years GinsGlobal has worked with leading banks, insurers and global custodians to create appealing investment products linked to a wide variety of global indices. We have designed cutting edge white label index products for the likes of Zurich Life, AIG Insurance, ING, Merrill Lynch, HSBC and AEGON-Transamerica.

For nearly 2 decades GinsGlobal has worked closely with State Street Global Advisors (one of the world’s largest institutional asset manager with almost \$3 Trillion under management) – to provide competitive index mutual fund pricing and performance – along with the broadest index choice.

In Africa, GinsGlobal was the first mutual fund company to offer a broad range of locally approved global index fund products (South Africa and Mauritius).

In the US, our cutting edge work in the Index Universal Life and Index Annuity space helped us receive a US patent for our Hindsight Index design. We created some of the first US life insurance products with performance tied to a mix of foreign and US indices – with client’s returns being overweight the best performing indices via a unique lookback (hindsight) feature.

ALL ABOUT INDEX FUNDS

What is indexing?

Indexing is an investment strategy to match (replicate) the performance of a chosen stock or bond market index. Indexing is often referred to as a passive investment approach, as the unit trust seeks to just track 100% of the movement of the selected index. Usually this is accomplished by buying a small amount of each stock in a market. An index, such as the S&P 500 or MSCI, is the number that represents the market or group of stocks.

Why index?

Indexing guarantees that an investor’s money will be spread over the entire market. Mutual funds or individual investors who pick stocks generally restrict themselves to a limited number of stocks so they can devote sufficient time to each. Numerous independent studies have shown that indexing provides greater returns over time with less risk and lower taxes.

% of Global Equity Managers underperforming the Index (June 30, 2020)

	1 year	3 year	5 year	10 year	15 year
Global (incl US) (vs. S&P Global 1200)	51.7%	64.2%	75.3%	82.2%	81.3%
Global (ex US) (vs. S&P 700)	51.4%	63.7%	71.9%	78.5%	84.7%
Global Small Cap (vs. S&P Developed Ex-US Small Cap)	50.0%	57.7%	64.9%	56.5%	67.5%
Emerging Markets (vs. S&P/IFCI Composite)	48.3%	65.3%	70.2%	73.3%	84.2%

Source: Standard & Poors, Mid-Year 2020 SPIVA Scorecard

In any given year most active funds (non-index funds) under perform markets they set out to beat, especially after fees are subtracted. Indexing provides the most broadly diversified equity and bond unit trust products available to investors.

[Visit our website](#) for more information about index funds.

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